



"What is Green Purchasing, Anyway?"

Defense Electronic Business Program Office





Point, Click, Ship
One Stop Support for the Warfighter!

EMALL Mission

The DoD EMALL strives to be the single entry point for DoD purchasers to find and acquire off-the-shelf, finished goods items from the commercial marketplace and government sources.

Federal Buyers Are Welcome!



Environmentally
Friendly
Products
Are
Featured!



EMALL Presentation Outline

- Overview of EMALL
- Corridors
- EMALL Features





Better than Ever - Version 5.3

Contact

Better Design

One click Login

More Information



Welcome to the Dod EMALL

1st Choice Support for the Warfighter (Federal Buyers Welcome Too!)

Help

▲ Featured Supplier of the Week Alexander Technologies Inc. Alexander
Technologies Inc. is a leading manufacturer of two-way communication radio
rechargeable batteries and charging equipment. A major manufacturer/supplier of battery
products for use in cellular, medical, electronics, video, and military applications.
Government Salesperson Contacts: Tonya Monahan Tony Andolino Alexander
Technologies Inc PO Box 1508 Mason City, IA 50402 Phone: 800-247-1821 Fax: 800-5772539 Email: alexcell@jumpgate.net

FAQ

- ▲ **Welcome New Suppliers** We are welcoming three new suppliers this month. They are Innovative Sports, Bear Claw Camping, and Rayovac. Welcome to DoD EMALL <u>See detail...</u>
- ▲ New DoD EMALL Look & Feel You have probably noticed that the DoD EMALL has a whole new look. We have taken your advice and consolidated several pages to reduce the number of clicks for you to shop. For information on more updates to DoD EMALL go to the Version Release Notes 5.0 on the right side tool bar.
- ▲ **Air Force Users** The new AF Rule Engine will assist you in complying with AF rules for purchasing weapons systems coded items. The rule engine will display when finalizing a cart to help you make your decision.

News & Information

- DoD EMALL Suppliers
- Version Release Notes
- DoD EMALL Quick Tips
- DoD EMALL News
- Contact Us
- ♦ <u>Learn more about DoD</u> EMALL
- EMALL Policy Statements
- Supplier's Corner

Use of DoD EMALL

Use of the DoD EMALL requires Netscape Navigator 4.06+ or Internet Explorer 4.0+ with both cookies and JavaScript enabled. This is a government web site that is subject to monitoring. Viewing documents on the DoD EMALL requires Adobe Acrobat Reader.













Copyright@ 2001 DoD EMALL All rights reserved Version 5.0



Parts and Supplies Corridor

- Provides over 12 million consumable items
- 3.5 million NSNs from DLA inventories, (Defense Supply Centers)
- 2 million NSNs from GSA (currently milstrip)
- All items are backed by a Department of Defense contract
- Allows for cross-catalog product searching



Parts and Supplies Vendors

DLA Managed Catalogs

- 450 Vendors in Long-Term Contracts
 - •Eastman Kodak
 - Allied Signal
 - •Cummins Engine
- 3.4 Million NSNs from the DLA managed catalog

Warfighter.net Items

All Clothing & Textile Items

JWOD ITEMS

UNICOR ITEMS

DRMS CLASS A

<u>(Serviceable) ITEMS</u>



175+ COMMERCIAL VENDORS

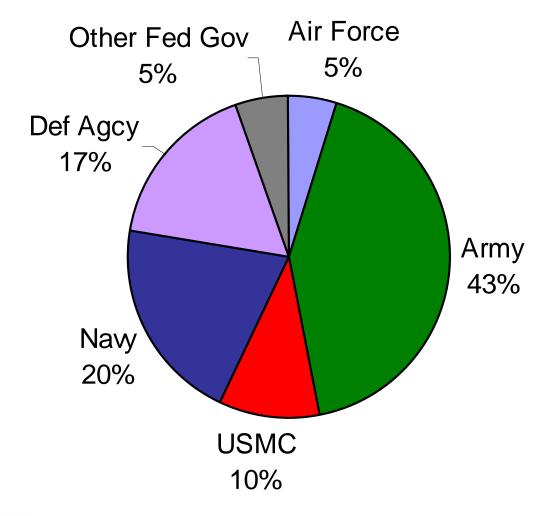
- 3M
- AC Industrial
- Alexander Technologies
- Ansley Business Materials
- **Chaka Chemicals**
- Fastenal
- Innovative Sports
- Kennon Aircraft Covers
- Newark Electronics
- Rayovac
- Titan Abrasives
- W.W. Grainger
- and many others

DoD EMALL Factoids

- Small Business Friendly
 - Currently 175 Commercial Contracts hosted on the DOD EMALL
 - 117 of those are Small businesses
 - Additional Catalogs added weekly
- DOD EMALL Users
 - •18,000 user accounts on the DOD EMALL
 - Adding 100 new users a week
 - Users are DOD, Civil Agencies, National Guard, Reserves



FY 03 Dollar Sales by Customer





Thru: 4/22/2003

- ODM is the newest feature of the EMALL
- ODM allows Customers to initiate contact with potential suppliers for products that do not have a finished goods inventory.
- Suppliers include Commercial vendors and Government Organic Suppliers
- Customers can transfer information to the suppliers via online communication that can accept file transfers



IT Corridor

- Provides commercial IT products like hardware, software & replacement parts
- Purchases can be made with Purchase Card
- Provides access to commercial vendor's websites to utilize special features*
 - Custom Hardware Configurations*
 - Individual Software Licenses*
 - Special IT packages*
- IT Corridor Items include:
 - » Printers, Monitors, Keyboards
 - » Batteries, Cables, Software
 - » Internal Parts, Peripherals





^{*} Features will be available in future releases of the DoD EMALL

EMALL Features

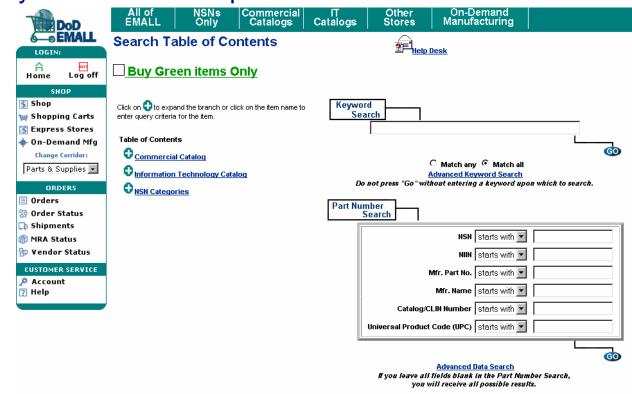
- Advanced Searching
- Saved Shopping Carts
- Express Shopping Lists
- Order Management
- Regional EMALL
- Payment Options
- Business Objects





Searching

- Green filter limits search to qualified environmentally friendly items
- Can search for only NSN's
- Table of Contents allows for searching within specific catalogs of portions of catalogs
- Seven different ways to search for a product
- Keyword Search
- NSN
- NIIN
- Mfr. Part Number
- Mfr. Name
- Catalog Number
- UPC





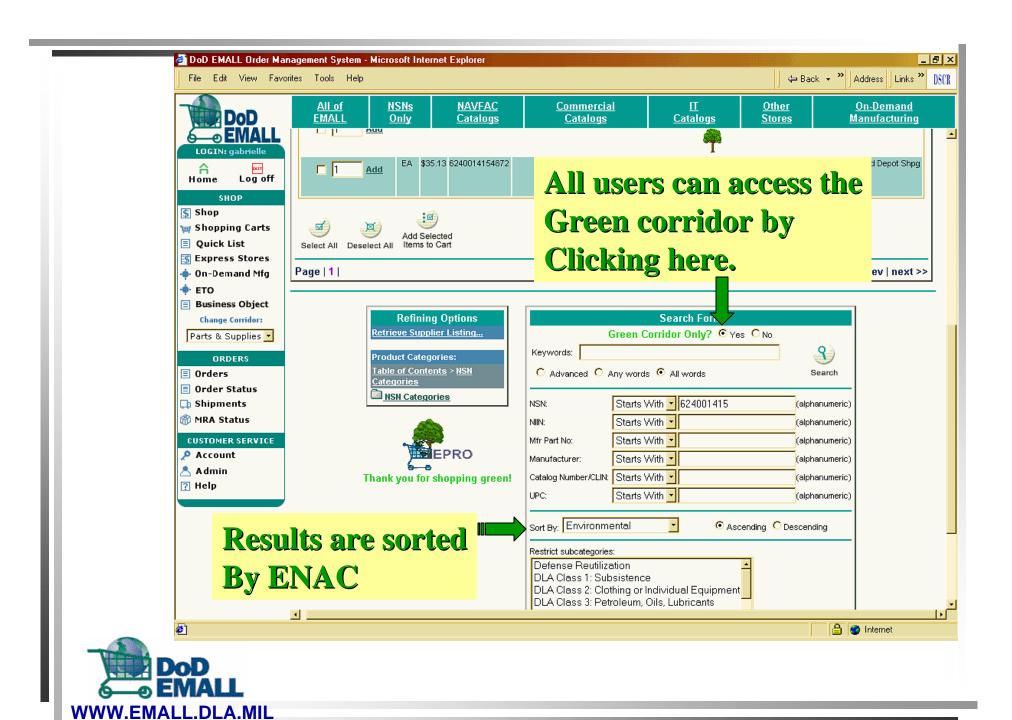


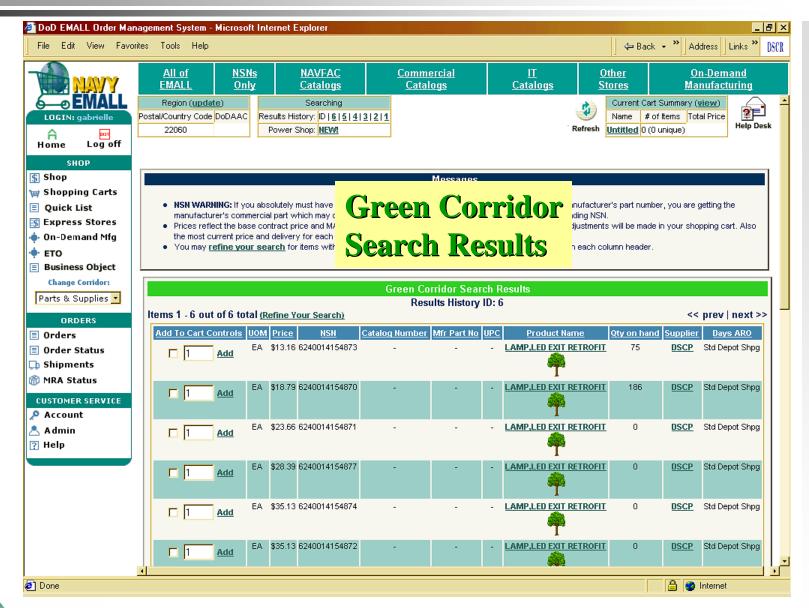
EPRO Integration

- Information icons: marks items with an Environmental Attribute Code (ENAC)
- Green "filter": only items with an ENAC are returned in a query
- Direct Link from http://www.dlis.dla.mil/epro/
- Green filter in "on" when direct link executed
- A few screen modifications











Army Office Supplies

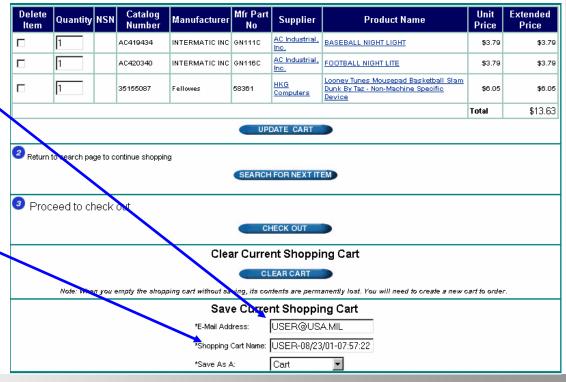
- 12 BPAs
- Mandatory for Army Open to Others
- \$6M in Sales, FY03 and 70,000 Orders
- Aggregate Data for Price Leveraging
- Track JWOD and Environmental Purchases
- Track Credit Card Purchases





Saved Shopping Carts

- Users can save Shopping Carts for ordering at a later date or easier re-ordering
- Shopping Carts can also be passed from one user to another, allowing a Shopper to create a cart for an Orderer to purchase.
- Uses e-mail address for easy searching
- Name your Cart for a specific purpose





Express Shopping/Shopping Lists

- Express Stores allow customers to design stores of constantly used items for easy re-ordering
- Shopping Lists allow users to save quick shopping lists for easy ordering

0										
DoD	All EM <i>i</i>	of ALL	NSNs Only	Commei Catalo		ogs St	ther ores	On-Demand Manufacturing		
Electrician's Express Store										
LOGIN:	ADD TO CART	QUANTITY	NSN	Catalog Number	Manufacturer	Mfr Part No	Supplier	Product Name	Unit Price	Extended Price
SHOP		1	5340001906766				DSCP	STRAP,RETAINING	\$0.17	\$0.17
§ Shop ₩ Shopping Carts	V	1	5342004901940				DSCR	STRAP,CONDUIT	\$0.22	\$0.22
		1		6XC41		TS101	Grainger	One Hole EMT Snap-Straps, 1.79 inches x 0.57 inches, 1/2 inch EMT Size, 100 per Package	\$18.64	\$18.64
Change Corridor:		1		3KF30		500SC	Grainger	Electroplated Beam CIAmp, Malleable Iron, Base Size 1 inch x 1-1/4 inches, 50 per Package	\$53.37	\$53.37
ORDERS		1		1XC24		GF5352I	Grainger	Commercial Duplex Receptacle, Ivory, 20 Amps, 5-20R NEMA Configuration	\$12.42	\$12.42
③ Order Status ☐ Shipments	V	1		1X970		HBL1221	Grainger	Toggle Switch, Single Pole, Back/Side Wiring, Brown, HBL1221	\$14.73	\$14.73
MRA Status		1		1X974		HBL1223I	Grainger	Toggle Switch, Three Way, Back/Side Wiring, Ivory, HBL12231	\$15.74	\$15.74
CUSTOMER SERVICE		1		1XC19		CS1221	Grainger	Toggle Switch, Single Pole, Good, Back/Side Wiring, Brown, 20 Amps	\$4.20	\$4.20
Account P Help		1		1X973		HBL1223	Grainger	Toggle Switch, Three Way, Back/Side Wiring, Brown, HBL1223	\$15.74	\$15.74
		1		6A699		HBL1201I	Grainger	Single Phase Switch, 15 amps	\$9.04	\$9.04

Shipping Options/Order Management

- In-The-Clear Shipping and DODAAC Shipping available for Government Purchase Card Orders
- Material Receipt Acknowledgement (MRA's) allow the user to keep track of order status
- Can search for past orders six different ways
- Order Information Can specify Priority Level Ship To: ○ DoDAAC ☐ Make this my default DoDAAC Look up DoDAAC by ZIP code Check the addresses associated with DoDAAC: SP5200 (01-15) for orders placed • The following commercial address: 🏻 Shopping Carts Use saved address: Select address from list or fill in below ▼ to the Defense Supply TRANSPESS Stores On-Demand Mfg Change Corridor *Address: Parts & Supplies 🔻 Centers. ORDERS **Orders** NOTE: A third Address line cannot be used with 🥽 Order Status ☐ Shipments *City: R Vendor Status *State or equivalent: ✓Postal Code: 22222 🔑 Account Country Code: US ☑ Help Shipping Method: GND **Default Codes for Depot Order Items** The following settings apply to depot orders only unless specified differently per item. ✓Priority 03 ▼ Advice Code Project Code

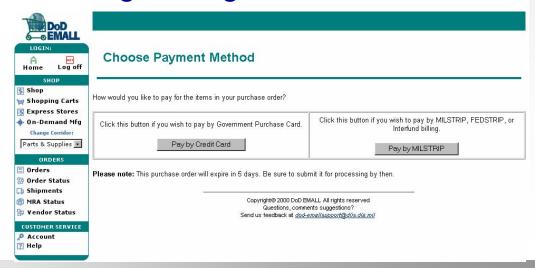
Regional EMALL

- Regional Pricing
 - By inputting your zip code or DODAAC, the EMALL knows your location and adjusts your product pricing accordingly
- Regional Shipping
 - The EMALL ships from the closest distribution center to the delivery point to provide the lowest shipping costs possible
- Regional Vendors
 - Local vendors can support their local customers on the EMALL



Payment Options

- Government Purchase Card
 - EMALL validates the credit card being used is a valid Government issued Purchase Card
 - Any employee with a GPC can purchase on EMALL
- MILSTRIP/FUNDCODE
 - MILSTRIP/FUNDCODE must be validated through the EMALL Help Desk when registering





Business Objects

- Business Objects is a software program that allows for the gathering and filtering of information within the EMALL database
- The software is attached to all EMALL database information and allows for customized reports on all sales data.
- Reports are available upon request on data related to relevant business operations.
- In the future, limited access will be granted to outside users for additional report customization.



Newest Features of the EMALL

- Integration of Ariba Network Connect Program allows EMALL to reach broader vendor base
- Power searching and Express Check-out make the EMALL even easier to use





Point, Click, Ship

DoD EMALL Program Management Team

Debby Roobol Program Manager (616) 961-5710 debra.roobol@dlis.dla.mil Gabrielle Zimmerman Deputy PM (804) 279-3646 gabrielle.zimmerman@dscr.dla.mil

LCDR Jack Stem
Deputy PM, Bus. Development
(703) 767-1124
jack_stem@hq.dla.mil

Kathy Lyon
DLIS EMALL Lead
(616) 961-4805
katherine.lyon@dlis.dla.mil



DoD EMALL

Point, Click, Ship

QUESTIONS/COMMENTS





